



## Co-Working Membership Program Benefits

The First Flight Co-Working membership is an economical way for science-focused entrepreneurs in the early stages of their company's development to join the First Flight community.

The annual co-working membership rates, access to conference rooms and offices assigned below are priced as a value proposition to benefit startups.

A Co-working annual membership provides access to the First Flight facility and resources, as well as the chance to interact with fellow entrepreneurs. We intend for these resources to have a positive impact on how quickly an early stage company develops along the journey to commercialization.

### CO-WORKING BENEFITS – 2019 ANNUAL MEMBERSHIP

	<b>ECONOMY \$500</b>	<b>COACH \$750</b>	<b>BUSINESS CLASS \$1,500</b>	<b>FIRST CLASS \$2,500</b>
Building Access	Mon - Fri 8:00am - 6:00pm	Mon - Fri 8:00am - 6:00pm	24/7 Building Access including weekends	24/7 Building Access including weekends
Dedicated office space		4 hours per month	6 hours per month	8 hours per month
Conference Room Use	4 hours per month **	6 hours per month **	10 hours per month **	16 hours per month **
Mailbox, RTP mailing address & package handling		Yes	Yes	Yes
Support letter for SBIR/STTR proposals	Yes	Yes	Yes	Yes
Purchase Additional conference room hours	20% Discount	30% Discount	40% Discount	50% Discount
<i>NEW</i> Printing and Scanning services			<i>Coming soon</i>	<i>Coming soon</i>

### Shared Amenities for all membership levels

- Attendance to professional and social programs
- Use co-working space as available, open conference tables, lobby
- Shared amenities including kitchen access, complimentary coffee, weekly networking reception
- Complimentary parking

**Conference room availability:** Access to conference room space is determined by membership level. Co-working members are given on-line access to make reservations. Once the number of hours per month per membership level is met, there will be an automatic opportunity to purchase additional hours at the designated discount per membership level.

For example, Coach members receive 6 hours per month with the membership and a 30% discount for hours beyond that limit. The Hutchison conference room rate is \$100 per hour during business hours (8:00am – 6:00pm), so the Coach member rate for additional business hours would be purchased for \$70/hour.

### Conference Room Rates to book ADDITIONAL hours:

Rental rates for the conference rooms are divided into two timeframes:

- **Business** (8:00am – 6:00pm) and
- **Weeknight/weekend** rates

Member discounts will be applied to the retail rates shown below to get the final rental rate:

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Space	Size	Cost (Business Hours)	Cost (Nights/Weekends)
<b>Co-Working</b>	All members have access to the lobby, public conference tables and designated co-working spaces. No charge	No Charge	No Charge
<b>Co-Working Drop in Office</b>	Desk and room for 3 additional chairs	\$25/hr	\$10/hr
<b>Draper Conference Room</b>	Supports up to 10 people	\$65/hr	\$40/hr
<b>Wege Foundation Conference</b>	Supports up to 15 people	\$75/hr	\$50/hr
<b>Financial Directions Conference room</b>	Supports up to 10 people.	\$75/hr	\$50/hr
<b>Hutchison Conference room</b>	Supports up to 75 people theatre style, 55 classroom style. Room configuration in a variety of styles.	\$100/hr	\$75/hr

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**\*\* Weekly limits on Conference Room use:** To balance conference room use between First Flight resident members (on average over 35 startup companies with offices/labs at First Flight), Co-working members will have a weekly hour limit on the use of the conference rooms. The weekly conference room use will be ½ of the total monthly allotment.

For example, Coach members with 6 hours per month would be able to reserve 3 hours in a given week. Any time booked over these limits are available at the discounted rental rate. Members will not need to keep track or calculate as their benefit features will be programmed into their membership profile.

**Note:** Co-working member reservations may be impacted by First Flight or First Flight resident member needs, causing a room shift or cancellation with 48 hours' notice. Also, member benefits will be evaluated on a calendar year annual basis and are subject to change at a member's renewal time.

For additional information, please contact Bridget McMinn, Director of Strategy and Innovation, [bmcminn@ffvcnc.org](mailto:bmcminn@ffvcnc.org), M 919-360-1245